THE PRESIDENTIAL REPORT
2016 2017
RICHLAND | LEXINGTON | FAIRFIELD
DEAR FRIENDS,

During the 2016-2017 academic year at Midlands Technical College, we celebrated many historic milestones as we worked to grow the college, make lives better, and leverage goodwill.

At commencement, we applauded the largest graduating class in the history of the college as 2,384 students received their associate degrees, diplomas, and certificates. Additionally, we awarded 2,286 Corporate and Continuing Education certificates in 66 program areas, providing the critical training, upgraded skills, and industry recognized credentials to thousands of students. The knowledge gained will allow them to meet their goals, enter the workforce, become more productive, and provide a competitive pipeline of skilled employees.

We rejoiced in academic excellence when students in Nursing and Health Sciences career programs contributed to a 100% pass rate in seven program areas; we beamed with pride at the completion of major facility expansions including the state-of-the-art Learning Resource Center and the new Veterans Success Center; and we celebrated record-setting growth as our Alumni Association grew by 128%, creating a vibrant network of more than 6,500 members.

Also this year, MTC pioneered the S.C. General Assembly resolution declaring Harbison History Day in South Carolina. The resolution honors the long tradition of multicultural, open-door access to higher education offered on the present site of the MTC Harbison Campus. From 1911-1958, Harbison Institute – located on the present site of the MTC Harbison Campus – provided educational opportunities for African-American students during a time when options were limited. Graduates of Harbison Institute went on to become distinguished lawyers, teachers, and civic leaders who greatly advanced the vitality and cultural heritage of South Carolina.

At MTC, we take pride in playing a major role in helping strengthen our communities. We believe Midlands Technical College is one of the greatest gifts to the Midlands, as 90% of our graduates live, work, and flourish in Fairfield, Lexington, and Richland counties. We are proud of what we’ve accomplished over the past year, and we are dedicated to making a real impact through our educational leadership for years to come.

It is an honor to present to you the 2016-2017 Presidential Report.

Respectfully,

Ronald L. Rhames, '78

Dr. Ronald L. Rhames, '78
The new MTC Learning Resource Center on the Beltline Campus is a three-story, 43,205-SQUARE-FOOT facility that houses traditional and distance-learning classrooms, study rooms, an Academic Success Center, computer and tutorial labs, and a 16,200-SQUARE-FOOT LIBRARY.
Growing the College | ACADEMIC EXCELLENCE

> **MTC initiated a new Bulldog Bridge Program with South Carolina State University.** The Bridge Program facilitates student transfer to earn their baccalaureate degrees after earning associate degrees at MTC. Approximately 10 program articulation agreements were established in career fields such as management, education, information technology, human services, engineering, and criminal justice.

> **In Spring 2017, MTC updated the college’s Bridge Program agreement with Columbia College and added specific career-based articulation agreements** in areas such as management, social work, and an associate degree in nursing to bachelor of science in nursing (ADN to BSN) program.

> **MTC added a structured Criminal Justice Criminology articulation agreement with Coker College** that allows students to complete bachelor’s degrees in Criminology in Columbia within two years after graduating from the MTC Criminal Justice program.

Making Lives Better | ACADEMIC EXCELLENCE

> **Students in MTC’s Respiratory Care program were awarded the S.C. Commission on Higher Education’s annual Service Learning Award** in May 2017 for Camp Catch Your Breath of the Midlands. This student-driven service-learning project allows students to apply their skills and knowledge working with children who are diagnosed with asthma. It also allows the children to learn about their condition and how to manage it in a one-day free event that is fun and educational.

> **The Midlands Technical College Student Nurses’ Association (SNA) received seven state awards** at the 65th Annual Student Nurses’ Association of South Carolina State Convention, setting a record for the most SNA awards ever earned by a college or university nursing program in South Carolina.

> **Michelin North America’s Lexington manufacturing site held a Signing Day ceremony for area high school students who were selected to further their education at Midlands Technical College as part of Michelin’s Technical Scholar program.** The students are now enrolled in Midlands Technical College’s Electronic Engineering Technology and Associate in General Technology (Mechatronics) degree programs.
degree, diploma, and certificate programs of study offered

Nearly 89% of MTC graduates are employed or continuing their education within one year of graduation.

109 nursing program graduates in December 2016 represented the largest graduating class in MTC history.
Midlands Technical College second-year dental hygiene students and faculty had a learning experience out of the classroom when they volunteered their services to hundreds of Midlands residents in need of free dental care. More than 800 patients received an estimated $600,000 in free dental care from about 100 volunteers.

Midlands Technical College initiated the STEM Premier program to connect MTC students with local labor-market information and employer-workforce needs and connect prospective high school students with MTC career programs. STEM Premier is a collaborative venture of the S.C. Chamber of Commerce, the S.C. Department of Education, and the S.C. Technical College System, and MTC was one of the pilot colleges to support its development.

467 MTC Program Advisory Committee members – representing 291 businesses, industries, and government agencies – provided recommendations for aligning Midlands Technical College programs to community needs, equipment upgrades, and employment opportunities for academic degrees, diplomas, and certificates. Four new committees were formed in 2016-17 that enthusiastically lent support to programs in Welding, Mechatronics, Chemical Technology, and Accounting.
MAKING HISTORY

A total of 2,384 MTC students graduated from associate degree, diploma, and certificate programs in 2016-17. This was THE LARGEST NUMBER OF GRADUATES IN THE COLLEGE’S HISTORY.
Growing the College | STUDENT SUCCESS

> **Gamecock Gateway enrollment grew to 448 students.** This is the largest enrollment in the history of the program and is a 187% increase since the program began in 2011. Student persistence from first to second semester remained at about 90 percent the third year, and the second class of Gamecock Gateway students graduated from USC with their baccalaureate degrees in May 2017.

> **Midlands Technical College implemented the use of multiple measures to assess student readiness for collegiate coursework.** High school transcripts and SAT/ACT test data were reviewed to determine placement-testing exemptions. This streamlines the student-entry process and places more students into college-level courses, thereby reducing student cost and expediting time to graduation.

> **More than 1,600 prospective students and approximately 2,500 family members participated in a series of enrollment-related events on MTC campuses.** These events were designed to connect prospective students and families with the wide array of academic career programs of study at MTC and to support enrollment actions.

Making Lives Better | STUDENT SUCCESS

> **134 Midlands Technical College students in the Nursing and Health Sciences career programs contributed to a 100% pass rate** in seven program areas. Passing a certification exam is required for licensure or registry recognition in nearly all healthcare professions.

> **In 2017, the MTC loan default rate was below the national average for two-year colleges and was the lowest in the S.C. Technical College System.** MTC engages students in loan counseling and helps students calculate projected repayment costs for specific student career fields in order to develop more informed student consumers and keep student loan debt low.

> **In Spring 2017, the MTC Phi Theta Kappa (PTK) International Honor Society was again recognized by Phi Theta Kappa International as having one of the top 100 PTK chapters in the nation.** MTC's chapter received nine regional awards and continued its five-star chapter rating, which is the highest rating available for a PTK chapter. To be awarded the status of a Five Star Chapter, the MTC chapter achieved the highest rankings for leadership, service, and fellowship opportunities for students to grow as scholars and leaders.
14,388 Academic Students

25 Average Age

39% Male

61% Female

38% Full-time Students

62% Part-time Students
Leveraging Goodwill
| STUDENT SUCCESS

The National Society for Student Leadership and Success (NSSLS) awarded Midlands Technical College a $2,000 grant in 2016-17 to develop and implement a local NSSLS chapter at MTC in Fall 2017. This new organization will involve MTC students in a wide array of community-service and leadership-development activities that include discussions on important local and global issues.

The U.S. Department of Education funded the MTC Upward Bound Program for $1.53 million from 2017 to 2022 as part of a competitive grant process. The Upward Bound program provides career and academic readiness to students from low-income backgrounds who will be the first generation in their families to attend college. Only 12 colleges and universities in South Carolina host Upward Bound programs.

MTC Admissions implemented a Summer STEM Institute for School Counselors. The six-day institute engaged high school and middle school counselors in STEM-based lab activities on the MTC campus and fostered dialogue with MTC faculty and employers in STEM careers. The counselors developed a capstone project to share information about STEM careers and MTC opportunities with students, parents, teachers, and fellow counselors in their local schools. MTC collaborated with the S.C. Department of Education to award counselor certification credit for the institute.

“I was looking for the flexibility of going to college while working full time, and MTC offered me that and so much more.”

SARAH DONNELLEY
Associate in Administrative Office Technology
CAREERS BEGIN AT MTC

MTC GRADUATES CAN EARN UP TO $72,000 AS NETWORK AND COMPUTER SYSTEMS ADMINISTRATORS. That's just one of the 23 different training and academic programs MTC offers in the Computer and Information Technology field.
Growing the College | CORPORATE AND CONTINUING EDUCATION

> **MTC was one of only 39 grant recipients nationwide to receive a U.S. Department of Labor $4 million grant** for Midlands TechHire to provide accelerated training for computer technicians, network administrators, server administrators, and web developers. In its first year, 73 students received tuition scholarships, career guidance, soft skills training, job referrals, and resume and interview assistance. The program included paid internships from corporate partners such as Bristeeri Technologies, Carolina Business Equipment, DuBose Web Group, and UCI Medical Affiliates.

> **MTC moved its most popular offerings to the instructor-led, online environment** to enable individuals and businesses to have access to rich content and excellent instructors at times that are convenient. Students can earn Supervisory Certificates and Accounting and Payroll Certificates completely online. Other MTC instructor-led online classes include Project Management Fundamentals and all levels of Excel and Outlook.

> **MTC worked with a local software manufacturer to convert its face-to-face training to an online, instructor-led, interactive format.** This innovative approach allows the company to train its customers around the world without the expense of travel. The company anticipates an increase in sales and system implementations due to the ability to train larger numbers of customers.

Making Lives Better | CORPORATE AND CONTINUING EDUCATION

> **MTC was awarded a $100,000 grant from Department of Labor for a Youth Apprenticeship program focused on feeding the IT talent development pipeline.** Thirty-six students from Richland One and Richland Two school districts participated in A+ training where they learned to install, remove, upgrade, maintain, and troubleshoot computers. Each student left training with a computer built in class and the knowledge to sit for the CompTIA A+ certification exam.

> **MTC worked with corporate customers to connect college resources to employers’ specific workforce needs.** In 2016-17, MTC provided customized contract and open enrollment training for employees of 120 companies, which enabled these employers to be more competitive.

> **The MTC FastTrac® program has helped 568 entrepreneurs assess business ideas and start and grow their businesses.** The program offers Midlands entrepreneurs immersive courses that provide essential frameworks, strategies, and insights to help people launch and grow their business in a supportive network of leaders and peers.
13,275 CCE Students
2,286 Certificates Awarded in 66 Programs
39 Average Age
41% Male
59% Female
MTC and its partner Richland School District Two’s Institute of Innovation (R2i2) were awarded the Outstanding Continuing Education Cooperative Program by the South Carolina Association for Higher Continuing Education. The collaboration brought more than 25 Richland School District Two high school students to the MTC Northeast Campus for an iOS App Development course. For final projects, one student developed an app to help her classmates pass the cosmetology examination, and another student developed an app to assist with the college-search process.

> 359 QuickJobs workforce development scholarships were provided by the state, the MTC Foundation, and many individual and corporate partners such as Bank of America, Wells Fargo, Barnes and Noble, and Haas Automation.

> MTC worked with Boys & Girls Club of the Midlands to create an innovative approach to employee development. Within three years, the program helped reduce high employee turnover at the Boys & Girls Club from 40 percent to 27 percent.
The MTC Alumni Association is a vibrant network of more than 6,500 members worldwide. Thousands have gone on to achieve exemplary success in their fields and provide extraordinary service to Midlands Technical College, the community, state, and nation.
Growing the College | ALUMNI ASSOCIATION

> The MTC Alumni Association grew to more than 6,500 members in 2016-17. Thirty-seven percent of members are 25 years old and younger, 50 percent are between the ages of 26-45, and 13 percent are 46 and older.

> Membership in the Alumni Association expanded to include current students, those who attended Midlands Technical College in the past to earn academic credits, and those who took courses through MTC's Corporate and Continuing Education programs.

> Reaching Richland, Lexington, and Fairfield counties and beyond, MTC Alumni presented at regional conferences; taught MTC continuing education courses; told their story at high school college and career events; and promoted higher education excellence through leadership roles in the Phi Theta Kappa Honor Society, the international honor society of two-year colleges and academic programs.

Making Lives Better | ALUMNI ASSOCIATION

> Alumni made up 27% of those who donated to the MTC Foundation in 2016-17, an increase of five percent compared to the previous year. Alumni gifts to the MTC Foundation have a real impact by providing scholarships, recruiting top-level faculty, and inspiring the leaders of tomorrow.

> More than 500 members of the MTC Alumni Association joined together at a variety of events throughout 2016-17. Alumni performed community service at places like Harvest Hope, represented the college at Midlands civic events such as the Jane Addams Gala, and networked at events like the annual MTC Alumni Picnic at the Pavilion.

> Three members of the MTC Alumni Association established new student scholarships. One scholarship helps students bridge the gap between the cost of attendance and a student's financial aid, one is a general scholarship for academic students, and another is provided to students pursuing MTC degrees in Architecture and Engineering.
6,578 Members of the MTC Alumni Association

37% 25 and Younger
50% 26-45
11% 46-59
2% 60 and Older
The MTC 2017 commencement marked the beginning of a new tradition. For the first time in the college's history, MTC awarded honorary associate degrees in humane letters to outstanding friends of the college Lou Kennedy and Rev. Solomon Jackson Jr. The designation humane letters is used to recognize recipients' service to their community, philanthropy, and achievements beneficial to their fellow citizens and the higher education community.

MTC Alumni supported the mission of the MTC Foundation by helping build meaningful relationships with donors that led to gifts in support of MTC and its students. Forty percent of the MTC Foundation Board of Directors are Midlands Technical College Alumni.

Members of the MTC Alumni Association comprise 23% of MTC’s Legacy Society. Inspired by a tradition of generosity, the Legacy Society honors a dedicated group of alumni and friends of Midlands Technical College who have chosen to include Midlands Technical College in their estate plans or any other planned gift arrangement.

> MTC Alumni supported the mission of the MTC Foundation by helping build meaningful relationships with donors that led to gifts in support of MTC and its students. Forty percent of the MTC Foundation Board of Directors are Midlands Technical College Alumni.

> Members of the MTC Alumni Association comprise 23% of MTC’s Legacy Society. Inspired by a tradition of generosity, the Legacy Society honors a dedicated group of alumni and friends of Midlands Technical College who have chosen to include Midlands Technical College in their estate plans or any other planned gift arrangement.

“I loved my MTC experience. I got to serve my country, and I got to be a really good student. You really can get anywhere from MTC.”

JAKE TYLER
Associate in Arts and Associate in Science

“My Anywhere”
The Midlands Technical College Enterprise Campus Authority is situated on 130 acres adjacent to Interstate 77, in Columbia, S.C., with an emphasis on adaptive learning and curriculum integration for advanced manufacturing and information technology companies.
Growing the College | MTC ENTERPRISE CAMPUS AUTHORITY

> The Enterprise Campus Authority (ECA) has worked to bring more business to the Enterprise Campus with primary focuses in the sectors of aerospace, automotive, specialty food, back office, healthcare, and information technology.

> The MTC Business Accelerator provided a flexible, multi-bay building designed to accommodate several emerging businesses working toward the next phase of production and delivery of its services and/or products. The 4,650 square feet (432 square meters) of space includes manufacturing, warehouse, and separate office space.

Making Lives Better | MTC ENTERPRISE CAMPUS AUTHORITY

> More than 40 jobs have been created on the Enterprise Industrial Campus as a result of small business' ability to expand in the Business Accelerator.

> MicroVapor Devices (a division of Nephron Pharmaceuticals), located in the Business Accelerator, is focused on producing a lightweight, portable nebulizer to help patients with respiratory conditions like asthma and COPD.

> The Business Accelerator inclusion of utilities, telephone, and internet helped tenant DPX Technologies, LLC focus on manufacturing and selling consumable products for chemical analysis while minimizing overhead costs.
4,650 square feet of manufacturing, warehouse, and office space in the Business Accelerator.

40+ jobs created

$6m+ in sales associated with ECA tenants

$2.4m MTC ECA tenant payroll
Leveraging Goodwill
|MTC ENTERPRISE CAMPUS AUTHORITY|

> The Midlands Technical College Enterprise Industrial Campus offered intimate access to resources designed to provide a valuable exchange of information, innovation, and workforce education.

> With convenient access to interstates and airports, the ECA is located at the crossroads of I-20 and I-77, with excellent proximity to Charlotte, Atlanta, and Charleston. It is approximately 20 miles from the Columbia Metropolitan Airport (CAE) and has easy access to international airports in Charlotte and Atlanta.

> The Enterprise Industrial Campus offered benefits of landing at MTC by providing a mix of site availability accommodating office and industrial users from five to 40 acres, in a Zoned M-1 location, with established utilities of water, sewer, natural gas, electricity, and telecommunications.

WILLIAM E. BREWER, Ph.D., F-ABFT
President and CEO, DPX Technologies, LLC

“The superior space at MTC enabled us to increase our manufacturing capacity while providing us access to network with and hire skilled students to grow.”
The S.C. General Assembly passed a Resolution declaring February 22, 2017 as Harbison History Day in South Carolina. MTC pioneered the resolution honoring Harbison Institute located on the present site of the MTC Harbison Campus. From 1911-1958, the Institute provided educational opportunities for African-American students during a time when options were limited.
Growing the College | GIVING MAKES A REAL IMPACT

> MTC officially opened its new Veterans Success Center for service members and veterans to connect and network. A campus hub for veterans in terms of outreach and community resources, the center is also home to the college’s VetSuccess on Campus counselor. Midlands Technical College was one of only 50 colleges nationwide awarded funding for such a project.

> Bridging the Gap Scholarship Funds were awarded to 40 students who otherwise would have not been able to continue their studies. The individual awards ranged from $300-$370 and helped bridge the gap between the cost of attending college and a student’s available financial aid.

> The MTC Foundation granted 13 awards for curriculum development through research, program development, equipment, and professional development. By providing funding to support new initiatives, MTC students benefit from the development of programs, services, and innovative teaching approaches these awards provide.

Making Lives Better | GIVING MAKES A REAL IMPACT

> The MTC Foundation provided more than 274 awards, scholarships, and grants totaling $229,000. Students received academic and continuing education scholarships, grants, emergency aid, division support, and general awards.

> Midlands Technical College and the MTC Foundation recognized many of the college’s top loyal supporters and partners during its annual Celebration of Partnerships. Individuals and companies were honored for achieving significant levels of giving in the Foundation’s 1974 Society and the Harbison Society. Midlands Technical College received funds from many corporations and foundations such as Colonial Life, the Gene Haas Foundation, Bank of America, and the Wells Fargo Foundation.

> Michelin North America donated $35,000 to provide equipment for the MTC Mechatronics Technology Certificate program at MTC. In recognition of the commitment, MTC named its Mechatronics Laboratory the Michelin North America Mechatronics Laboratory. In addition, the Flex Foundation awarded the Midlands Technical College Foundation $20,000 to provide tuition assistance for students who wish to enroll in MTC’s Advanced Manufacturing program. MTC named a classroom in its new Advanced Manufacturing and Skilled Crafts Center after the Flex Foundation in appreciation for the gift.
$642k+
TOTAL NEW GIFTS RECEIVED
cash and stocks, pledges, and gifts in-kind
July 2016 – June 2017

$23,455
Alumni

$74,007
Commission | Foundation Board

$277,386
Businesses, Corporations, and Foundations

$71,962
Individuals

$182,369
Faculty and Staff

$13,261
Gifts In-Kind
Leveraging Goodwill

GIVING MAKES A REAL IMPACT

> Dr. James R. Morris and family established the Dr. James R. Morris, Jr. Leadership Development Endowment Fund at MTC. Dr. Morris was MTC’s president from 1982 to 1986 and Executive Director of the State Board for Technical and Comprehensive Education until 1994. The fund provides leadership development opportunities for MTC employees who demonstrate interest and capabilities to become two-year college future leaders.

> In 2017, more than 30 children attended the 2017 Camp Catch Your Breath sponsored by Nephron Pharmaceuticals. All campers received a lightweight, portable, vibrating mesh nebulizer for aerosol drug delivery to patients with respiratory conditions like asthma and COPD.

> Dr. Pete Sercer was named Commissioner Emeritus upon his retirement from the MTC Board of Trustees. With 27 years of service, Dr. Sercer is the longest-serving commissioner in the college’s history. Sercer’s influence in higher education became national when he became a member of the Association of Community College Trustees, which he went on to chair. Dr. Sercer has given nearly $30,000 for student scholarships.

---

**MTC Office of Philanthropy Fundraising 2016-17**

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gifts of Cash and Stocks</td>
<td>$396,884.45</td>
</tr>
<tr>
<td>Pledges</td>
<td>$232,295.08</td>
</tr>
<tr>
<td>Gifts In-Kind</td>
<td>$13,260.88</td>
</tr>
<tr>
<td><strong>Total New Commitments</strong></td>
<td><strong>$642,440.41</strong></td>
</tr>
</tbody>
</table>
Every year, through partnerships with regional grant initiatives and community organizations, Harbison Theatre at Midlands Technical College (HT@MTC) welcomes thousands to the theatre to share in performances that invite the audience to THINK, LAUGH, and CELEBRATE.
Growing the College | HARBISON THEATRE AT MTC

> Since the curtain rose at HT@MTC, more than 100,000 people have shared in experiencing a diverse range of acts in the theatre’s five seasons. Each year has brought internationally renowned talent and regionally acclaimed acts to the stage in the intimate 400-seat venue.

> In 2016-17, in addition to the season acts, Harbison Theatre helped produce additional programming to more than 1,500 students in the MTC service area. Ranging from the famed Second City comedians hosting student improv workshops, Troker teaching a master class to band students at an area high school, or Tom Dugan from Wiesenthal hosting special matinee performances of his one-man show exclusively for schools in the Midlands, many of the performers in each season offer additional educational opportunities during their time in the Midlands.

Making Lives Better | HARBISON THEATRE AT MTC

> Harbison Theatre at Midlands Technical College made its first major foray in presenting performers from abroad, welcoming jazz-rock-hiphop-mariachi fusion band Troker from Guadalajara, Mexico; and Ladysmith Black Mambazo, one of South Africa’s most prolific recording artists who appeared on Paul Simon’s famed Graceland album.

> HT@MTC received more than $14,000 in grant funding to support residency visits by professional, contemporary dance companies prior to their on-stage performances. Harbison Theatre has quickly become one of the region’s chief presenters of contemporary dance through its partnership with the Dance Touring Initiative presented by South Arts. The initiative exists to provide presenters with a galvanizing, transformative process that creates a dynamic impact on artists, audiences, and communities. This process empowers performing arts venues to develop a sustainable approach to the art of presenting modern dance and contemporary ballet.
19k Visitors

87 Performances and workshops

151 Days of facility use for workshops, rehearsals, and performances

63k Received in sponsorships, grants, and individual contributions
Leveraging Goodwill
HARBISON THEATRE AT MTC

> In the 2016-17 season, HT@MTC partnered with the South Carolina Autism Society, Columbia College, and Parsons Dance to expand dance opportunities for dancers along the autism spectrum. The effort included a professional development workshop for dance educators; three workshops for dancers along the spectrum; and a relaxed, sensory-friendly performance with the world-renowned dance troupe Parsons Dance. The effort was funded in part by a grant from South Arts in partnership with the National Endowment for the Arts and the South Carolina Arts Commission.

> Harbison Theatre at Midlands Technical College was named the “Nonprofit Organization of the Year” by the Greater Irmo Chamber of Commerce. The “Nonprofit Organization of the Year” award recognizes an entity that has contributed to the Greater Irmo community through service and education and has filled the needs of the local citizens by continually working to keep Irmo moving in a positive direction.
For the 21st consecutive year, the Government Finance Officers Association (GFOA) awarded MTC the Certificate of Achievement for Excellence in Financial Reporting (CAFR) for the fiscal year 2015-16. The Certificate is the highest form of national recognition in the area of governmental accounting and financial reporting.

MTC Commission

Robert P. Wilkins, Jr.
Katie M. Bolden
Ronald H. Burkett
Pamela S. Harrison
Paula A. Hite
Margaret U. Holmes
Randall "Mack" Jackson
Sandra J. Jackson
Christopher M. Joye
Robert C. Lentz
George "Garry" P. Powers
L. Todd Sease
Diane E. Sumpter
Peter E. Sercer
Commissioner Emeritus

MTC Executive Council

Ronald Rhames
President
Starnell Bates
Vice President for Institutional Support
Ronald Drayton
Vice President for Academic Affairs
Barrie Kirk
Vice President of Corporate and Continuing Education and Marketing Communications

Jack Hoekstra
Associate Vice President of Philanthropy and CEO of the Midlands Technical College Foundation
Tom Ledbetter
Associate Vice President for Entrepreneurship
Sandra Oliver
Vice President for Student Development Services

Shickre Sabbagha
Director of Retention
Debbie Walker
Vice President for Business Affairs
Chuck Whipple
Director of MTC Enterprise Campus

MTC Foundation Net ASSETS

FY 2016 - 2017

<table>
<thead>
<tr>
<th>Year</th>
<th>Net Assets</th>
</tr>
</thead>
<tbody>
<tr>
<td>2016</td>
<td>$11m</td>
</tr>
<tr>
<td>2017</td>
<td>$11.4m</td>
</tr>
</tbody>
</table>

MTC Enterprise Campus Authority REVENUE

FY 2016 - 2017

<table>
<thead>
<tr>
<th>Year</th>
<th>Revenue</th>
</tr>
</thead>
<tbody>
<tr>
<td>2016</td>
<td>$65,122</td>
</tr>
<tr>
<td>2017</td>
<td>$94,295</td>
</tr>
</tbody>
</table>
MTC Revenue by Source
FY 2016 - 2017

- Local Appropriations: 12.8%
- State Appropriations: 30.7%
- Tuition and Fees: 35.3%
- Grants and Contracts: 18.4%
- Other: 1.4%
- Auxiliary: 1.4%

TOTAL GRANTS AWARDED
July 2016 – June 2017

- $8.78 m
- $100,000
- $4 m
- $1.18 m
- $1.98 m
- $1.52 m

MTC TEEN TECH
FUNDING SOURCE: U.S. Department of Labor, Employment and Training Administration, S.C. Apprenticeship Evolved Grant Program (S.C. State Technical College System)

Midlands TechHire
FUNDING SOURCE: U.S. Department of Labor, Employment and Training Administration, H-1B Visa TechHire Program

TRIO | Educational Opportunity Center
FUNDING SOURCE: U.S. Department of Education

TRIO | Educational Talent Search
FUNDING SOURCE: U.S. Department of Education

TRIO | Upward Bound
FUNDING SOURCE: U.S. Department of Education